

July 2024
Prime Day Results
Winning Products



Prime Day has become a major fixture in the retail calendar since its inception in 2015, offering Prime members exclusive access to a vast array of deals across categories.

As consumers grapple with rising living costs and remain wary of their spending, all eyes will be on brands sales performance during Prime Day. While Amazon applies deep discounts on its own products, some other brands recognize the event's potential to increase visibility and opt to use the event to drive sales during this period. Will consumers continue to be cautious, or will they seize the opportunity to benefit from significant price drops?

Let's explore the top products by Best Sellers Rank\* from Prime Day's latest edition on July 16-17, 2024.



Michelle Lang Senior Insights Analyst at Similarweb





\*Best Sellers Rank (BSR) - a metric from Amazon which "indicates how a product selling compared to other items within the same product category."



# **Key Findings**

- Consumer confidence appears to be rising with shoppers opting for some more expensive products this year in the Electronics and Amazon Devices and Accessories categories
- Consumers continue to prioritize security and privacy during Prime Day as well, with security cameras making up 60% of top Amazon Devices & Accessories items
- Apple's popularity continues to grow not only did the brand's products comprise 50% of the top 10 Electronics on day two, but they were also up to \$291 more expensive than other top items in the category
- Health goals were a significant focus for consumers, with 80% of top grocery products offering nutritional, functional, or dietary benefits. Shoppers also took advantage of discounts by mostly choosing multipacks
- Consumers remain highly loyal to their favorite beauty and personal care products, with minimal changes to the top products compared to last year. Korean products also continue to be particularly popular, taking the top five spots in the Beauty & Personal Care category on day two

# **Amazon Devices &** Accessories



## Consumers are increasingly opting for higher-priced items in this category. Last year, 8 out of the top 10 products were priced under \$35, while this year only 5 are

\$24.99

\$29.99

Amazon

Blink

#### Top Products from First Day of Prime Day - Amazon Devices & Accessories

US, Amazon.com, Desktop, Mobile Web, Mobile App

chime app alerts and Alexa enabled...(Black)

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

Ring

Blink

**Price** 

\$17.99

\$49.99

\$29.99

| July 2023 |       |       | V; |
|-----------|-------|-------|----|
| Product   | Brand | Price |    |
|           |       |       |    |

- Ring Video Doorbell (Venetian Bronze) bundle with Echo Ring \$64.99 Show 5 (3rd Gen) Fire TV Stick 4K Max streaming device, Wi-Fi 6, Alexa Voice
  - Remote (includes TV controls) Fire TV Stick with Alexa Voice Remote (includes TV controls) \$16.99 Amazon Echo Dot (5th Gen, 2022 release) | With bigger vibrant \$22.99 Amazon sound, helpful routines and Alexa | Charcoal
- Echo Dot (5th Gen, 2022 release) with clock | Smart speaker \$29.99 Amazon with clock and Alexa I Cloud Blue
- Introducing Echo Pop | Full sound compact smart speaker \$17.99 Amazon with Alexa | Charcoal Blink Mini – Compact indoor plug-in smart security camera, Blink \$17.50
- 1080p HD video, night vision, motion detection... 1 camera Kindle Paperwhite (8 GB) - Now with a 6.8" display and \$89.99 **Amazon** adjustable warm light - Black Ring Indoor Cam (2nd Gen) | 1080p HD Video & Color Night Ring \$29.99 Vision, Two-Way Talk...(2023 release) | White Blink Video Doorbell | Two-way audio, HD video, motion and

| Product   | Brand  |
|---|--------|
| Fire TV Stick, HD, sharp picture quality, fast streaming, free & live TV, Alexa Voice Remote with TV controls | Amazoı |
| Ring Video Doorbell ,1080p HD video, improved motion  | D:     |

chime app alerts and Alexa enabled...(Black)

detection, easy installation, Venetian Bronze Blink Outdoor 4, Wire-free smart security camera, two-year Blink \$99.99 battery life, two-way audio, HD live view... 3 camera system Blink Video Doorbell | Two-way audio, HD video, motion and

- Fire TV Stick 4K Max streaming device, supports Wi-Fi 6E, Amazon \$34.99 free & live TV without cable or satellite
  - Ring Indoor Cam (2nd Gen) | 1080p HD Video & Color Night Ring \$29.99 Vision, Two-Way Talk, ... | White
- Fire TV Stick 4K streaming device, ... supports Wi-Fi 6, Amazon \$24.99 watch free & live TV
- Echo Dot (5th Gen, 2022 release) | With bigger vibrant Amazon \$24.99 sound, helpful routines and Alexa | Charcoal
- Ring Stick Up Cam Battery | Weather-Resistant Outdoor Ring \$54.99 Camera, Live View, Color Night Vision, ... | White
- Kindle Paperwhite (16 GB), Now with a larger display, Amazon \$134.99 adjustable warm light, increased battery life, ... Agave Green



## Security cameras are increasingly prioritized, taking 60% of this year's top 10 vs 40% last year, and Blink seems to be gaining consumers' trust with pricier products securing higher spots in the BSR

#### Top Products from Second Day of Prime Day - Amazon Devices & Accessories

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

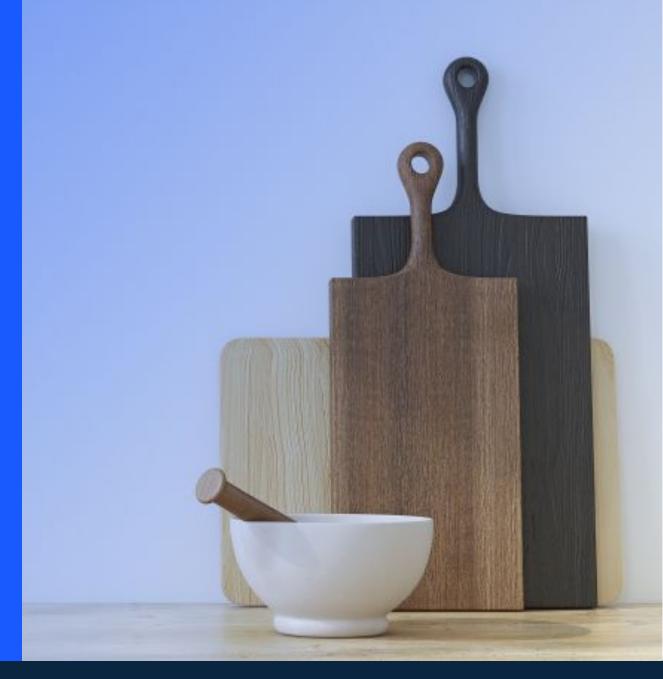
New entrant in the 2024 Top Bestseller List

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| Product  | Brand  | Price    |
|--|--------|----------|
| Ring Video Doorbell (Venetian Bronze) bundle with Echo<br>Show 5 (3rd Gen)   | Ring   | \$189.98 |
| Fire TV Stick with Alexa Voice Remote (includes TV controls)   | Amazon | \$39.99  |
| Fire TV Stick 4K Max streaming device, Wi-Fi 6, Alexa Voice Remote (includes TV controls)                            | Amazon | \$54.99  |
| Echo Dot (5th Gen, 2022 release)   With bigger vibrant sound, helpful routines and Alexa   Charcoal                  | Amazon | \$49.99  |
| Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue                        | Amazon | \$59.99  |
| Echo Pop   Full sound compact smart speaker with Alexa  <br>Charcoal   | Amazon | \$39.99  |
| Blink Mini – Compact indoor plug-in smart security camera, 1080p HD video, night vision, motion detection – 1 camera | Blink  | \$34.99  |
| Blink Video Doorbell   Two-way audio, HD video, motion and chime app alerts and Alexa enabled — wired or wire-free   | Blink  | \$59.99  |
| Ring Indoor Cam (2nd Gen)   1080p HD Video & Color Night Vision, Two-Way Talk(2023 release)   White                  | Ring   | \$59.99  |
| Kindle Paperwhite (8 GB) – Now with a 6.8" display and adjustable warm light – Black                                 | Amazon | \$139.99 |
|  |        |          |

|   | Product  | Brand  | Price    |
|---|--|--------|----------|
|   | Fire TV Stick, HD, sharp picture quality, fast streaming, free & live TV, Alexa Voice Remote with TV controls        | Amazon | \$17.99  |
| • | Ring Video Doorbell ,1080p HD video, improved motion detection, easy installation , Venetian Bronze                  | Ring   | \$49.99  |
| • | Blink Outdoor 4, Wire-free smart security camera, two-year battery life, two-way audio, HD live view 3 camera system | Blink  | \$99.99  |
|   | Blink Video Doorbell   Two-way audio, HD video, motion and chime app alerts and Alexa enabled(Black)                 | Blink  | \$29.99  |
|   | Ring Indoor Cam (2nd Gen)   1080p HD Video & Color Night Vision, Two-Way Talk,   White                               | Ring   | \$29.99  |
| • | Fire TV Stick 4K streaming device, supports Wi-Fi 6, watch free & live TV  | Amazon | \$24.99  |
| • | Fire TV Stick 4K Max streaming device, supports Wi-Fi 6E, free & live TV without cable or satellite                  | Amazon | \$34.99  |
|   | Echo Dot (5th Gen, 2022 release)   With bigger vibrant sound, helpful routines and Alexa   Charcoal                  | Amazon | \$24.99  |
| • | Ring Stick Up Cam Battery   Weather-Resistant Outdoor<br>Camera, Live View, Color Night Vision,   White              | Ring   | \$54.99  |
| • | Ring Floodlight Cam Wired Plus with motion-activated 1080p HD video, White (2021 release)                            | Ring   | \$119.99 |

Home & Kitchen



Shark has entered this year's top 10 on day one. With a vacuum cleaner priced 20% higher than the popular Bissell's Little Green, it's closing in at just two spots behind

#### Top Products from First Day of Prime Day - Home & Kitchen

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

| uly 2023 | VS |
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|   | Product  | Brand                 | Price   |
|---|--|-----------------------|---------|
|   | BISSELL Little Green Multi-Purpose Portable Carpet and<br>Upholstery Cleaner, Green, 1400B                           | Bissell               | \$86.00 |
| • | YETI Rambler 12 oz. Colster Slim Can Insulator for the Slim<br>Hard Seltzer Cans, Black                              | Yeti                  | \$12.50 |
| • | Beckham Hotel Collection Bed Pillows Standard / Queen<br>Size Set of 2 - Down Alternative Bedding Gel Cooling Pillow | Beckham               | \$61.37 |
|   | Queen Size Sheet Set - Breathable & Cooling - Hotel Luxury<br>Bed Sheets - White - 4 PC                              | CGK Unlimited         | \$23.98 |
|   | Bedsure Satin Pillowcase for Hair and Skin Queen - Silver<br>Grey Silk Pillowcase 2 Pack 20x30 Inches                | Bedsure               | \$6.29  |
| • | Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue                        | Amazon                | \$29.99 |
| • | Mellanni Queen Sheet Set - 4 Piece Iconic Collection<br>Bedding Sheets & Pillowcases - (Queen, White)                | Mellanni              | \$29.72 |
|   | Utopia Bedding Queen Bed Sheets Set - 4 Piece Bedding -<br>Brushed Microfiber - Easy Care (Queen, Grey)              | Utopia<br>Bedding     | \$15.95 |
| • | Bentgo® Kids Bento-Style 5-Compartment Lunch Box - (Blue)  | Bentgo                | \$27.99 |
| • | Electric Milk Frother Handheld, Battery Operated Whisk<br>Beater, No Stand, Black                                    | New England<br>Stores | \$6.99  |

|   | Product   | Brand             | Price   |
|---|---|-------------------|---------|
| • | Bentgo® Kids Chill Leak-Proof Lunch Box - Included<br>Reusable Ice Pack, 4-Compartment (Green/Navy)               | Bentgo            | \$29.99 |
|   | BISSELL Little Green Multi-Purpose Portable Carpet and<br>Upholstery Cleaner, Car and Auto Detailer,Green, 1400B  | Bissell           | \$81.67 |
|   | Queen Size 4 Piece Sheet Set - Comfy Breathable & Cooling Sheets White Oeko-Tex Bed Sheet Set                     | GCK Unlimited     | \$25.49 |
| • | Shark NV352 Navigator Lift Away Upright Vacuum, Hepa<br>Filter, Anti-Allergen Technology, Swivel SteeringLavender | Shark             | \$99.99 |
| • | NutriChef 3-Piece Nonstick Kitchen Oven Baking Pans -<br>Premium & Stylish Non-Stick Steel, Commercial Grade      | NutriChef         | \$14.50 |
| • | Amazon Basics Lightweight Super Soft Easy Care Microfiber 3-Piece Bed SheetTwin XL, Dark Gray, Solid              | Amazon<br>Basics  | \$10.99 |
|   | Bedsure Satin Pillowcase for Hair and Skin Queen - Silver<br>Grey Silky Pillowcase 20x30 Inches - Set of 2        | Bedsure           | \$4.99  |
| • | Bentgo® Kids Prints Leak-Proof, 5-Compartment<br>Bento-Style Kids Lunch Box (Dinosaur)                            | Bentgo            | \$19.99 |
| • | LINENSPA Memory Foam Mattress Topper - 2 Inch Gel<br>Infused Memory Foam - Plush FeelTwin XL Size                 | Linenspa          | \$30.09 |
|   | Utopia Bedding Queen Bed Sheets Set - 4 Piece Bedding -<br>Brushed Microfiber - Easy Care (Queen, Grey)           | Utopia<br>Bedding | \$15.94 |

## Bedding products are particularly popular during Prime Day. In contrast, kitchen items were not as prevalent this year, with only one lunch box appearing in the top 10 on the second day

#### Top Products from Second Day of Prime Day - Home & Kitchen

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

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|   | Product  | Brand         | Price    |
|---|--|---------------|----------|
|   | Queen Size Sheet Set - Breathable & Cooling - Hotel Luxury<br>Bed Sheets - White - 4 PC                              | CGK Unlimited | \$29.99  |
| • | Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue                        | Amazon        | \$59.99  |
| • | YETI Rambler 12 oz. Colster Slim Can Insulator for the Slim<br>Hard Seltzer Cans, Navy                               | Yeti          | \$25.00  |
| • | Mellanni Queen Sheet Set - 4 Piece Iconic Collection<br>Bedding Sheets & Pillowcases (Queen, White)                  | Mellanni      | \$29.97  |
|   | Bedsure Satin Pillowcase for Hair and Skin Queen - Silver<br>Grey Silk Pillowcase 2 Pack 20x30 Inches                | Bedsure       | \$8.99   |
|   | Beckham Hotel Collection Bed Pillows Standard / Queen<br>Size Set of 2 - Down Alternative Bedding Gel Cooling Pillow | Beckham       | \$61.37  |
| • | Fullstar Vegetable Chopper - Spiralizer Vegetable Slicer -<br>Onion Chopper with Container - (4 in 1, White)         | Fullstar      | \$29.99  |
| • | JISULIFE Portable Neck Fan, Hands Free Bladeless Fan, 4000 mAh Battery Operated, 3 Speeds–Dark Green                 | Jisulife      | \$31.99  |
| • | AeroGarden Harvest with Gourmet Herb Seed Pod Kit -<br>Hydroponic Indoor Garden, Black                               | AeroGarden    | \$119.99 |
| • | LuxClub 6 PC Queen Sheet Set, Bamboo Sheets Queen Size, Light Grey Queen   | LuxClub       | \$34.95  |

|   | Product  | Brand            | Price   |
|---|--|------------------|---------|
|   | Queen Size 4 Piece Sheet Set - Comfy Breathable & Cooling Sheets White Oeko-Tex Bed Sheet Set                        | CGK Unlimited    | \$25.49 |
| • | BISSELL Little Green Multi-Purpose Portable Carpet and<br>Upholstery Cleaner, Car and Auto Detailer,Green, 1400B     | Bissell          | \$81.67 |
| • | EUDELE Adhesive Shower Caddy, 5 Pack Rustproof Stainless<br>Steel Bath Organizers With Large Capacity, No Drilling   | Eudele           | \$18.98 |
|   | Bedsure Satin Pillowcase for Hair and Skin Queen - Silver<br>Grey Silky Pillowcase 20x30 Inches - Set of 2           | Bedsure          | \$4.99  |
| • | Utopia Bedding Queen Bed Sheets Set - 4 Piece Bedding -<br>Brushed Microfiber - Easy Care (Queen, Grey)              | Utopia           | \$15.94 |
|   | Beckham Hotel Collection Bed Pillows Standard / Queen<br>Size Set of 2 - Down Alternative Bedding Gel Cooling Pillow | Beckham          | \$59.99 |
| • | LINENSPA Memory Foam Mattress Topper - 2 Inch Gel<br>Infused Memory Foam - Plush FeelTwin XL Size                    | Linenspa         | \$30.09 |
| • | BLACK+DECKER dustbuster AdvancedClean Cordless<br>Handheld Vacuum, Compact Home and Car Vacuum                       | Black+Decker     | \$39.99 |
| • | Bentgo® Kids Bento-Style 5-Compartment Leak-Proof<br>Lunch Box - Ideal Portion Sizes for Ages 3 to 7(Blue)           | Bentgo           | \$27.99 |
| • | Amazon Basics Lightweight Super Soft Easy Care Microfiber 3-Piece Bed SheetTwin XL, Dark Gray, Solid                 | Amazon<br>Basics | \$13.99 |

# Clothing, Shoes & Jewelry



## Only three products from last year's top 10 made it to the top this year: Levi's classic 501 shorts, Amazon's basic underwear, and Baleaf shorts - a brand considered a budget-friendly alternative to Alo

#### Top Products from First Day of Prime Day - Clothing, Shoes & Jewelry

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

| July 2023 | VS |
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|   | Product  | Brand             | Price   |
|---|--|-------------------|---------|
|   | Amazon Essentials Men's Performance Tech Loose-Fit<br>Shorts (Available in Big & Tall), Multipacks               | Amazon            | Varied  |
|   | BAGAIL 8 Set Packing Cubes Luggage Packing Organizers for Travel Accessories                                     | Bagail            | \$24.99 |
| • | Crocs Unisex-Adult Classic Clogs   | Crocs             | \$26.66 |
| • | THE GYM PEOPLE Womens' Sports Bra Longline Wirefree Padded with Medium Support                                   | THE GYM<br>PEOPLE | \$17.99 |
|   | Levi's Women's 501 Original Shorts (Also Available in Plus)  | Levi's            | \$28.48 |
|   | Hanes Boxer Briefs, Cool Dri Moisture-Wicking Underwear,<br>Cotton No-Ride-up for Men, Multi-Packs Available     | Hanes             | \$15.40 |
|   | ASICS Women's Gel-Venture 8 Running Shoes  | ASICS             | \$34.97 |
|   | Amazon Essentials Women's Cotton Bikini Brief Underwear<br>(Available in Plus Size), Multipacks                  | Amazon            | \$11.10 |
|   | BALEAF Women's 8"/ 7"/ 5" High Waist Biker Shorts Yoga<br>Running Volleyball Workout Gym with Pockets for Summer | Baleaf            | \$14.69 |
| • | adidas Women's Cloudfoam Pure 2.0 Running Shoe   | Adidas            | \$44.50 |

|   | Product  | Brand                | Price   |
|---|--|----------------------|---------|
| • | Hanes Men's Cotton, Moisture-Wicking Crew Tee<br>Undershirts, Multi-Packs Available                          | Hanes                | \$10.64 |
| • | Hanes Men's Boxer Briefs, Soft and Breathable Cotton<br>Underwear with ComfortFlex Waistband, Multipack      | Hanes                | \$13.15 |
| • | Bali Women's Underwire, One Smooth U Ultra Light T-shirt,<br>Convertible Bra                                 | Bali                 | \$15.99 |
|   | Levi's Women's 501 Original Shorts (Also Available in Plus)  | Levi's               | \$22.60 |
| • | Gildan Men's Crew T-Shirts, Multipack, Style G1100   | Gildan               | \$13.84 |
| • | Burt's Bees Baby Baby Boys' Pajamas, Tee and Pant 2-Piece<br>Pj Set, 100% Organic Cotton                     | Burt's Bees          | \$8.41  |
|   | BALEAF Women's 8"/ 5"/ 3" Biker Shorts High Waist Yoga<br>Workout Gym Running Spandex Shorts with Pockets    | Baleaf               | \$13.99 |
|   | Amazon Essentials Women's Cotton Bikini Brief Underwear (Available in Plus Size), Multipacks                 | Amazon<br>Essentials | \$15.20 |
| • | HORISUN Comfortable Seamless Full Coverage Bra for<br>Women Wireless Bras with Soft Support Regular and Plus | HORISUN              | \$26.99 |
| • | RUNNING GIRL Sports Bra for Women, Criss-Cross Back<br>Padded Strappy Sports Bras Medium Support Yoga Bra    | Running Girl         | \$16.49 |

Two Apple Watches entered the top 10 list only on the second day, despite being discounted on the first day as well, potentially due to consumers waiting for better deals on day two

#### Top Products from Second Day of Prime Day - Clothing, Shoes & Jewelry

US, Amazon.com, Desktop, Mobile Web, Mobile App

|  | Not present | in the | 2024 Top | Bestseller List |
|--|-------------|--------|----------|-----------------|
|--|-------------|--------|----------|-----------------|

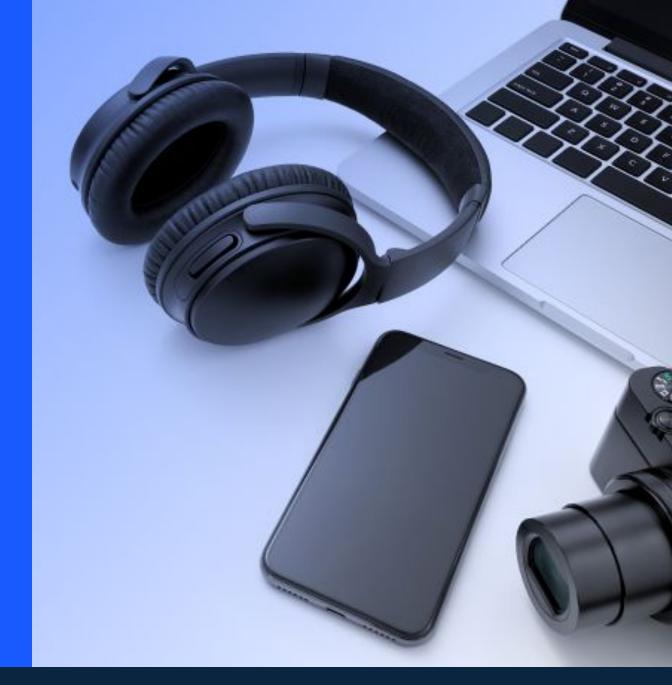
New entrant in the 2024 Top Bestseller List

| July 2023 | VS |
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|   | Product  | Brand                | Price   |
|---|--|----------------------|---------|
| • | Crocs Unisex-Adult Classic Clogs   | Crocs                | \$26.72 |
| • | THE GYM PEOPLE Womens' Sports Bra Longline Wirefree Padded with Medium Support                                     | THE GYM<br>PEOPLE    | \$22.99 |
|   | Nippies Nipple Cover - Sticky Adhesive Silicone Nipple<br>Pasties - Reusable with Travel Box                       | Nippies              | \$26.50 |
| • | Amazon Essentials Men's Performance Tech Loose-Fit<br>Shorts (Available in Big & Tall), Multipacks                 | Amazon<br>Essentials | \$25.70 |
|   | Levi's Women's 501 Original Shorts (Also Available in Plus)  | Levi's               | \$29.99 |
| • | THE GYM PEOPLE Womens High Waisted Running Shorts<br>Quick Dry   | THE GYM<br>PEOPLE    | \$24.99 |
| • | SHAPERX Bodysuit for Women Tummy Control Shapewear<br>Seamless Sculpting Thong Body Shaper Tank Top                | SHAPERX              | \$37.99 |
| • | Amazon Essentials Women's Cotton Bikini Brief Underwear<br>(Available in Plus Size), Multipacks                    | Amazon<br>Essentials | \$15.20 |
| • | BRONAX Pillow Slippers for Women and Men   House Slides<br>Shower Sandals   Extremely Comfy   Cushioned Thick Sole | BRONAX               | \$23.99 |
|   | BALEAF Women's 8"/ 7"/ 5" High Waist Biker Shorts Yoga<br>Running Volleyball Workout Gym with Pockets for Summer   | Baleaf               | \$20.99 |

|   | Product   | Brand        | Price    |
|---|---|--------------|----------|
| • | Hanes Men's Cotton, Moisture-Wicking Crew Tee<br>Undershirts, Multi-Packs Available                       | Hanes        | \$13.15  |
| • | Apple Watch Series 9 [GPS 45mm] Smartwatch with Midnight Aluminum Case with Midnight Sport Band M/L       | Apple        | \$309.99 |
| • | Gildan Men's Crew T-Shirts, Multipack, Style G1100  | Gildan       | \$13.84  |
| • | Apple Watch SE (2nd Gen) [GPS 40mm] Smartwatch with Starlight Aluminum Case with Starlight Sport Band S/M | Apple        | \$169.00 |
| • | Bali Women's Underwire, One Smooth U Ultra Light T-shirt,<br>Convertible Bra                              | Bali         | \$15.99  |
|   | Levi's Women's 501 Original Shorts (Also Available in Plus)   | Levi's       | \$22.60  |
|   | BALEAF Women's 8"/ 5"/ 3" Biker Shorts High Waist Yoga<br>Workout Gym Running Spandex Shorts with Pockets | Baleaf       | \$13.99  |
|   | Nippies Nipple Cover - Sticky Adhesive Silicone Nipple<br>Pasties - Reusablewith Travel Box               | Nippies      | \$19.99  |
| • | Hanes Men's T-Shirt, Beefy-T Heavyweight Cotton<br>Crewneck Tee, 1 or 2 Pack, Available in Tall Sizes     | Hanes        | \$7.53   |
| • | RUNNING GIRL Sports Bra for Women, Criss-Cross Back<br>Padded Strappy Sports Bras Medium Support Yoga Bra | Running Girl | \$16.49  |

# **Electronics**



# As seen in other categories, consumers opted for pricier electronics this year, indicating higher consumer confidence. Last year all top products were below \$90, this year they reached \$119

#### **Top Products from First Day of Prime Day - Electronics**

US, Amazon.com, Desktop, Mobile Web, Mobile App

|  | Not present | in the 2024 | Top Bestseller List |
|--|-------------|-------------|---------------------|
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New entrant in the 2024 Top Bestseller List

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|   | Product   | Brand    | Price   |
|---|---|----------|---------|
|   | Apple AirPods (2nd Generation) Wireless Earbuds with Lightning Charging Case Included               | Apple    | \$89.99 |
| • | Fire TV Stick 4K Max streaming device, Wi-Fi 6, Alexa Voice Remote (includes TV controls)           | Amazon   | \$24.99 |
|   | Fire TV Stick with Alexa Voice Remote (includes TV controls)  | Amazon   | \$16.99 |
| • | Echo Dot (5th Gen, 2022 release)   With bigger vibrant sound, helpful routines and Alexa   Charcoal | Amazon   | \$22.99 |
| • | Fire TV Stick 4K, brilliant 4K streaming quality, TV and smart home controls, free and live TV      | Amazon   | \$22.99 |
| • | Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue       | Amazon   | \$29.99 |
| • | Echo Pop   Full sound compact smart speaker with Alexa  <br>Charcoal                                | Amazon   | \$17.99 |
| • | Wall Charger, Surge Protector, QINLIANF 5 Outlet Extender with 4 USB Charging Ports                 | QINLIANF | \$15.97 |
|   | Apple AirTag 4 Pack   | Apple    | \$88.49 |
| • | Kindle Paperwhite (8 GB) – Now with a 6.8" display and adjustable warm light – Black                | Amazon   | \$89.99 |

|   | Product  | Brand     | Price    |
|---|--|-----------|----------|
| • | Apple AirPods Pro (2nd Generation) Wireless Ear Buds with USB-C Charging, Up to 2X More Active Noise Cancelling        | Apple     | \$168.99 |
|   | Fire TV Stick, HD, sharp picture quality, fast streaming, free & live TV, Alexa Voice Remote with TV                   | Amazon    | \$17.99  |
|   | Apple AirPods (2nd Generation) Wireless Ear Buds,with Lightning Charging Case Included                                 | Apple     | \$69.00  |
| • | Blink Video Doorbell   Two-way audio,motion and chime app alerts and Alexa enabled , wired or wire-free (Black)        | Blink     | \$29.99  |
| • | Fire TV Stick 4K Max streaming device, supports Wi-Fi 6E, free & live TV without cable or satellite                    | Amazon    | \$34.99  |
| • | Apple AirPods (3rd Generation) Wireless Ear Buds,<br>Bluetooth Headphones,Lightning Charging Case Included             | Apple     | \$119.99 |
| • | Fire TV Stick 4K streaming device, more than 1.5 million movies and TV episodes, supports Wi-Fi 6, watch free & live   | Amazon    | \$24.99  |
| • | Bluetooth Speaker with HD Sound, Portable Wireless, IPX5<br>Waterproof, Up to 24H Playtime, TWS Pairing, BT5.3,(Black) | BolaButty | \$26.99  |
| • | Roku Streaming Stick 4K   Portable Roku Streaming Device 4K/HDR/Dolby Vision, Roku Voice Remote, Free & Live TV        | Roku      | \$29.00  |
|   | Apple AirTag 4 pack  | Apple     | \$88.98  |

# Consumers crave Apple products and are willing to pay the price: the brand has five products in this year's top 10 priced between \$74.98-\$309.99 while products from other brands are all under \$35

#### **Top Products from Second Day of Prime Day - Electronics**

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

| ıly 2023 | VS |
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|   | Product  | Brand  | Price    |
|---|--|--------|----------|
|   | Fire TV Stick with Alexa Voice Remote (includes TV controls)   | Amazon | \$39.99  |
| • | Fire TV Stick 4K Max streaming device, Wi-Fi 6, Alexa Voice Remote (includes TV controls)                          | Amazon | \$54.99  |
| • | Apple AirPods (2nd Generation) Wireless Earbuds with Lightning Charging Case Included                              | Apple  | \$99.00  |
|   | Echo Dot (5th Gen, 2022 release)   With bigger vibrant sound, helpful routines and Alexa   Charcoal                | Amazon | \$49.99  |
| • | Echo Dot (5th Gen, 2022 release) with clock   Smart speaker with clock and Alexa   Cloud Blue                      | Amazon | \$59.99  |
| • | Fire TV Stick 4K, brilliant 4K streaming quality, TV and smart home controls, free and live TV                     | Amazon | \$49.99  |
| • | Echo Pop   Full sound compact smart speaker with Alexa  <br>Charcoal   | Amazon | \$39.99  |
|   | Blink Video Doorbell   Two-way audio, HD video, motion and chime app alerts and Alexa enabled — wired or wire-free | Blink  | \$59.99  |
|   | Apple AirTag 4 Pack  | Apple  | \$89.99  |
| • | Apple AirPods Pro (2nd Generation) Wireless Earbuds, Up to 2X More Active Noise Cancelling, MagSafe Charging Case  | Apple  | \$199.00 |

|   | Product  | Brand    | Price    |
|---|--|----------|----------|
|   | Fire TV Stick, HD, sharp picture quality, fast streaming, free & live TV, Alexa Voice Remote with TV                 | Amazon   | \$17.99  |
| • | Apple AirPods Pro (2nd Generation) Wireless Ear Buds with USB-C Charging, Up to 2X More Active Noise Cancelling      | Apple    | \$168.99 |
| • | Apple AirPods (3rd Generation) Wireless Ear Buds,<br>Bluetooth Headphones,Lightning Charging Case Included           | Apple    | \$119.99 |
| • | Apple Watch Series 9 [GPS 45mm] Smartwatch with Midnight Aluminum Case with Midnight Sport Band M/L                  | Apple    | \$309.99 |
|   | Blink Video Doorbell   Two-way audio,motion and chime app alerts and Alexa enabled , wired or wire-free (Black)      | Blink    | \$29.99  |
| • | Fire TV Stick 4K streaming device, more than 1.5 million movies and TV episodes, supports Wi-Fi 6, watch free & live | Amazon   | \$24.99  |
| • | Fire TV Stick 4K Max streaming device, supports Wi-Fi 6E, free & live TV without cable or satellite                  | Amazon   | \$34.99  |
|   | Echo Dot (5th Gen, 2022 release)   With bigger vibrant sound, helpful routines and Alexa   Charcoal                  | Echo Dot | \$24.99  |
| • | Apple Watch SE (2nd Gen) [GPS 40mm] Smartwatch with Starlight Aluminum Case with Starlight Sport Band S/M            | Apple    | \$169.00 |
|   | Apple AirTag 4 pack  | Apple    | \$74.98  |

# Health & Household



## Among mostly basic, everyday items, two higher-priced products entered the list: Blink security camera, reflecting the growing focus on security, and Philips Sonicare toothbrush at ~50% off

#### Top Products from First Day of Prime Day - Health & Household

US, Amazon.com, Desktop, Mobile Web, Mobile App

| Not present in the 20 | 24 Top Bestseller List |
|-----------------------|------------------------|
| Not present in the 20 | Z+ TOP Destaction List |

New entrant in the 2024 Top Bestseller List

| uly 2023 | VS |
|----------|----|
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|   | Product  | Brand                | Price   |
|---|--|----------------------|---------|
|   | Glad Protection Series Force Flex Drawstring Fresh Clean<br>Odor Shield 13 Gallon 1/11Oct                            | Glad                 | \$14.99 |
| • | Vital Proteins Collagen Peptides Powder, Promotes Hair, Nail,<br>Skin, Bone and Joint Health, Unflavored 19.3 OZ     | Vital Proteins       | \$29.99 |
|   | Crest 3D Whitestrips, Professional Effects, Teeth Whitening<br>Strip Kit, 44 Strips (22 Count Pack)                  | Crest                | \$29.99 |
| • | OxiClean Washing Machine Cleaner with Odor Blasters, 4<br>Count  | OxiClean             | \$20.45 |
|   | Liquid I.V. Hydration Multiplier – Lemon Lime – Powder<br>Packets   Electrolyte Drink Mix   16 Stick                 | Liquid I.V.          | \$17.49 |
| • | Swedish Wholesale Swedish DishCloths for Kitchen- 10 Pack<br>- Eco Friendly Cellulose Sponge Cloth - Assorted        | Swedish<br>Wholesale | \$21.00 |
| • | Vital Proteins Collagen Peptides Powder with Hyaluronic<br>Acid and Vitamin C, Unflavored, 20 oz                     | Vital Proteins       | \$32.49 |
| • | Bloom Nutrition Super Greens Powder Smoothie & Juice Mix - Probiotics for Digestive Health & Bloating Relief (Mango) | Bloom<br>Nutrition   | \$27.98 |
| • | Amazon Basics 48-Pack AA Alkaline High-Performance<br>Batteries, 1.5 Volt, 10-Year Shelf Life                        | Amazon<br>Basics     | \$15.41 |
| • | Amazon Basics Tall Kitchen Drawstring Trash Bags, 13 Gallon,<br>Unscented, 120 Count (Previously Solimo)             | Amazon<br>Basics     | \$11.86 |

|   | Product  | Brand            | Price   |
|---|--|------------------|---------|
|   | Liquid I.V.® Hydration Multiplier® - Lemon Lime - Hydration<br>Powder Packets   Electrolyte Drink Mix  16 Servings   | Liquid I.V.      | \$16.41 |
|   | Glad Trash Bags, ForceFlex Tall Kitchen Drawstring Garbage<br>Bags, 13 Gal, Fresh Clean Scent with Febreze, 110 Ct   | Glad             | \$14.99 |
|   | Crest 3D Whitestrips, Professional Effects, Teeth Whitening<br>Strip Kit, 44 Strips (22 Count Pack)                  | Crest            | \$29.99 |
| • | Blink Outdoor 4, Wire-free smart security camera, two-year battery life, two-way audio, HD live view 3 camera system | Blink            | \$99.99 |
| • | Amazon Basics 20-Pack AA Alkaline High-Performance<br>Batteries, 1.5 Volt, 10-Year Shelf Life                        | Amazon<br>Basics | \$7.83  |
| • | Amazon Basics AAA Alkaline High-Performance Batteries, 1.5 Volt, 10-Year Shelf Life, 36 count                        | Amazon<br>Basics | \$10.54 |
| • | Lumineux Teeth Whitening Strips 21 Treatments Peroxide<br>Free - Enamel Safe for Whiter TeethSensitivity Free        | Lumineux         | \$29.99 |
| • | Energizer AA Batteries, Alkaline Power Double A Battery<br>Alkaline, 32 Count  | Energizer        | \$13.29 |
| • | Philips Sonicare ProtectiveClean 5300 Rechargeable<br>Electric Toothbrush, Black HX6423/34                           | Philips          | \$59.95 |
| • | Amazon Basics 2-Ply Toilet Paper, 30 Rolls = 120 Regular<br>Rolls, Unscented, 350 Sheet, (Pack of 30)                | Amazon<br>Basics | \$21.42 |

# Early price reductions for Philips Sonicare boosted its popularity leading up to the event. The product sold out at some point, which might explain its drop from the top 10 on day two

#### Top Products from Second Day of Prime Day - Health & Household

US, Amazon.com, Desktop, Mobile Web, Mobile App

Not present in the 2024 Top Bestseller List

New entrant in the 2024 Top Bestseller List

| July 2023 | VS |
|-----------|----|
|           |    |

|   | Product   | Brand              | Price   |
|---|---|--------------------|---------|
|   | Crest 3D Whitestrips, Professional Effects, Teeth Whitening<br>Strip Kit, 44 Strips (22 Count Pack)                   | Crest              | \$45.99 |
|   | Lumineux Teeth Whitening Strips 21 Treatments - Enamel<br>Safe for Whiter Teeth - Whitening Without the Sensitivity - | Lumineux           | \$44.99 |
|   | Glad Protection Series Force Flex Drawstring Fresh Clean<br>Odor Shield 13 Gallon 1/11Oct                             | Glad               | \$21.98 |
|   | Bloom Nutrition Super Greens Powder Smoothie & Juice Mix - Probiotics for Digestive Health & Bloating Relief (Mango)  | Bloom<br>Nutrition | \$39.99 |
|   | Vital Proteins Collagen Peptides Powder, Promotes Hair, Nail,<br>Skin, Bone and Joint Health, Unflavored 19.3 OZ      | Vital Proteins     | \$42.98 |
| ) | Dawn Platinum Powerwash Dish Spray, Fresh Scent Bundle, 1<br>Spray (16oz) + 3 Refills (16oz each)(Pack of 4)          | Dawn               | \$17.50 |
|   | Liquid I.V. Hydration Multiplier - Lemon Lime - Powder<br>Packets   Electrolyte Drink Mix   16 Stick                  | Liquid I.V.        | \$23.45 |
| ) | Washing Machine Cleaner Descaler 24 Pack - Deep<br>Cleaning Tablets For HE Front Loader & Top Load Washer             | Active             | \$15.95 |
| ) | Amazon Basics Tall Kitchen Drawstring Trash Bags, 13 Gallon,<br>Unscented, 120 Count (Previously Solimo)              | Amazon<br>Basics   | \$18.61 |
| ) | Waterpik Aquarius Water Flosser Professional For Teeth,<br>Gums, Braces, Dental Care, Electric Power With 10 Settings | Waterpik           | \$75.93 |

|   | Product  | Brand              | Price   |
|---|--|--------------------|---------|
|   | Glad Trash Bags, ForceFlex Tall Kitchen Drawstring Garbage<br>Bags, 13 Gal, Fresh Clean Scent with Febreze, 110 Ct   | Glad               | \$14.99 |
|   | Crest 3D Whitestrips, Professional Effects, Teeth Whitening<br>Strip Kit, 44 Strips (22 Count Pack)                  | Crest              | \$29.99 |
|   | Liquid I.V.® Hydration Multiplier® - Lemon Lime - Hydration<br>Powder Packets   Electrolyte Drink Mix  16 Servings   | Liquid I.V.        | \$16.41 |
| • | Blink Outdoor 4, Wire-free smart security camera, two-year battery life, two-way audio, HD live view 3 camera system | Blink              | \$99.99 |
| • | Miss Mouth's Messy Eater Stain Treater Spray - 4oz 2 Pack<br>Stain Remover - Newborn & Baby Essentials               | Miss Mouth         | \$16.99 |
| • | Energizer AA Batteries, Alkaline Power Double A Battery<br>Alkaline, 32 Count  | Energizer          | \$13.29 |
|   | Lumineux Teeth Whitening Strips 21 Treatments Peroxide<br>Free - Enamel Safe for Whiter TeethSensitivity Free        | Lumineux           | \$29.99 |
| • | Amazon Basics 20-Pack AA Alkaline High-Performance<br>Batteries, 1.5 Volt, 10-Year Shelf Life                        | Amazon<br>Basics   | \$7.83  |
| • | Amazon Basics AAA Alkaline High-Performance Batteries, 1.5 Volt, 10-Year Shelf Life, 36 count (Pack of 1)            | Amazon<br>Basics   | \$10.54 |
| • | Clean Skin Club Clean Towels XL,Ñ¢, 100% USDA Biobased<br>Face Towel, Disposable Face Towelette,50 Ct, 1 Pack        | Clean Skin<br>Club | \$12.55 |

# Grocery & Gourmet Food



# Consumers prioritize food and drinks that align with their their nutritional and fitness goals, with 80% of the top products offering functional, nutritional, or diet-specific benefits, compared to 40% last year

#### Top Products from First Day of Prime Day - Grocery & Gourmet Food

US, Amazon.com, Desktop, Mobile Web, Mobile App

|  | Not present | in the 2024 | Top Bestseller List |
|--|-------------|-------------|---------------------|
|--|-------------|-------------|---------------------|

New entrant in the 2024 Top Bestseller List

| uly 2023 | VS         |
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|   | Product   | Brand              | Price   |
|---|---|--------------------|---------|
| • | CELSIUS Peach Mango Green Tea, Functional Essential<br>Energy Drink 12 Fl Oz (Pack of 12)                               | CELSIUS            | \$14.23 |
| • | Premier Protein Shake, Chocolate Peanut Butter, 30g<br>Protein, 1g Sugar, 24 Vitamins & Minerals, 11.5 FlOz, Pack of 12 | Premier<br>Protein | \$29.98 |
| • | Frito-Lay Variety Pack, Party Mix, 40 Count   | Frito Lay          | \$16.30 |
| • | POPPI Sparkling Prebiotic Soda w/ Gut Health & Immunity<br>Benefits, Variety Pack, 12oz (12 Pack)                       | poppi              | \$20.99 |
|   | CELSIUS Dragonfruit Lime On-the-Go Powder Stick Packs,<br>Zero Sugar 14 Count(Pack of 1)                                | CELSIUS            | \$7.68  |
| • | Amazon Brand - Solimo Dark Roast Coffee Pods,<br>Compatible with Keurig 2.0 K-Cup Brewers 100 Count                     | Amazon             | \$31.30 |
| • | Quaker Chewy Granola Bars, Chewy & Dipps Variety Pack,<br>58 Count  | Quaker             | \$11.54 |
| • | Lay's Potato Chip Variety Pack, 1 Ounce (Pack of 40)  | Lay's              | \$14.51 |
| • | Lavazza Super Crema Whole Bean Coffee Blend,<br>light-Medium Espresso Roast, 2.2 Pound (Pack of 1)                      | Lavazza            | \$19.68 |
| • | Starbucks K-Cup Coffee Pods—Medium Roast Coffee—Pike Place Roast for Keurig Brewers—100% Arabica— 96 pods               | Starbucks          | \$49.32 |

|   | Product   | Brand              | Price   |
|---|---|--------------------|---------|
| • | Premier Protein Shake, Chocolate, 30g Protein 1g Sugar 24<br>Vitamins Minerals Nutrients11.5 fl oz (Pack of 12)           | Premier<br>Protein | \$20.99 |
| • | CELSIUS Assorted Flavors Official Variety Pack, Functional<br>Essential Energy Drinks, 12 Fl Oz (Pack of 12)              | CELSIUS            | \$15.99 |
| • | POPPI Sparkling Prebiotic Soda, Beverages w/Apple Cider<br>Vinegar, Seltzer Water & Fruit Juice,12 oz (12 Pack)           | poppi              | \$19.95 |
| • | Frito Lay Fun Times Mix Variety Pack, (Pack of 40)  | Frito Lay          | \$15.70 |
| • | Alani Nu PINK SLUSH Sugar Free, Low Calorie Energy Drinks   200mg Caffeine   Paris Hilton x Alani 12 Fl Oz Cans (12 Pack) | Alani Nu           | \$17.49 |
|   | CELSIUS On-the-Go Powder Sticks Dragonfruit Lime,<br>Essential Energy 2.8 Oz (14 Sticks per Pack)                         | CELSIUS            | \$8.43  |
| • | Red Bull Energy Drink, 8.4 Fl Oz, 24 Cans (6 Packs of 4)  | Red Bull           | \$25.18 |
| • | Red Bull Sugar Free Energy Drink, 8.4 Fl Oz, 24 Cans (6 Packs of 4)   | Red Bull           | \$24.97 |
| • | ALOHA Organic Plant Based Protein Bars - Chocolate Chip<br>Cookie Dough - 12 Count, 1.9oz Bars - Vegan Snacks,            | Aloha              | \$18.19 |
| • | Nespresso Capsules Vertuo, Melozio, Medium Roast Coffee, 30-Count Coffee Pods, Brews 7.77 fl. oz.                         | Nespresso          | \$37.50 |

# With different variations of the products, six of the top 10 remain the same. Consumers continue to capitalize on discounts and opt for multipacks during Prime Day

#### Top Products from Second Day of Prime Day - Grocery & Gourmet Food

**July 2023** 

Not present in the 2024 Top Bestseller List

US, Amazon.com, Desktop, Mobile Web, Mobile App

|  | New | entrant ir | the | 2024 | Top | Bestseller | List |
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|   | Product   | Brand              | Price   |
|---|---|--------------------|---------|
| • | CELSIUS Peach Mango Green Tea, Functional Essential<br>Energy Drink 12 FI Oz (Pack of 12)                               | CELSIUS            | \$14.98 |
|   | Frito-Lay Variety Pack, Party Mix, 40 Count   | Frito-Lay          | \$21.86 |
| • | Premier Protein Shake, Chocolate Peanut Butter, 30g<br>Protein, 1g Sugar, 24 Vitamins & Minerals, 11.5 FlOz, Pack of 12 | Premier<br>Protein | \$29.98 |
| • | POPPI Sparkling Prebiotic Soda w/ Gut Health & Immunity<br>Benefits, Variety Pack, 12oz (12 Pack)                       | poppi              | \$29.99 |
| • | Amazon Brand - Solimo Dark Roast Coffee Pods,<br>Compatible with Keurig 2.0 K-Cup Brewers 100 Count                     | Amazon             | \$24.85 |
| • | CELSIUS On-the-Go Powder Stick Zero Sugar, Orange, 2.6<br>Oz (14 Sticks per Pack)                                       | CELSIUS            | \$11.24 |
| • | Quaker Chewy Granola Bars, Chewy & Dipps Variety Pack,<br>58 Count  | Quaker             | \$12.57 |
| • | Orgain Organic Vegan Protein Powder, Creamy Chocolate<br>Fudge - 21g Plant Based Protein, 2.03lb                        | Orgain             | \$26.99 |
| • | Lavazza Super Crema Whole Bean Coffee Blend,<br>light-Medium Espresso Roast, 2.2 Pound (Pack of 1)                      | Lavazza            | \$19.99 |
| • | Lay's Potato Chip Variety Pack, 1 Ounce (Pack of 40)  | Lay's              | \$15.28 |

|   | Product  | Brand                    | Price   |
|---|--|--------------------------|---------|
| • | CELSIUS Assorted Flavors Official Variety Pack, Functional<br>Essential Energy Drinks, 12 Fl Oz (Pack of 12)               | CELSIUS                  | \$15.49 |
| • | Premier Protein Shake, Chocolate, 30g Protein 1g Sugar 24<br>Vitamins Minerals Nutrients11.5 fl oz (Pack of 12)            | Premier<br>Protein       | \$20.99 |
| • | POPPI Sparkling Prebiotic Soda, Beverages w/Apple Cider<br>Vinegar, Seltzer Water & Fruit Juice, Fun Favorites, 12oz (12P) | poppi                    | \$19.95 |
| • | Monster Energy Zero Ultra, Sugar Free Energy Drink, 16 Fl oz<br>(Pack of 15)   | Monster                  | \$20.97 |
| • | CELSIUS On-the-Go Powder Sticks Dragonfruit Lime,<br>Essential Energy 2.8 Oz (14 Sticks per Pack)                          | CELSIUS                  | \$8.43  |
| • | Alani Nu FRUIT BLAST VARIETY Sugar Free, Low Calorie<br>Energy Drinks   200mg Caffeine  12 Fl Oz Cans (12 Pack)            | Alani Nu                 | \$17.49 |
| • | Frito Lay Fun Times Mix Variety Pack, (Pack of 40)   | Frito Lay                | \$15.70 |
| • | NERDS Gummy Clusters, Candy, Rainbow, Crunchy and<br>Gummy, Back To School Sweet Treat, 8 oz                               | Nerds                    | \$2.74  |
| • | Victor Allen's Coffee Variety Pack (Morning Blend, 100%<br>Colombian, Donut Shop Blend, and French Roast),42 Count         | Victor Allen's<br>Coffee | \$11.36 |
|   | Frito Lay Party Mix Variety Pack, (Pack of 40)   | Frito Lay                | \$15.50 |
|   |  |                          |         |

# Beauty & Personal Care



# Korean beauty's dominance continues to grow, securing the top five spots on day one. Biodance joins COSRX, Laneige, and Mighty Patch on this year's list

#### Top Products from First Day of Prime Day - Beauty & Personal Care

US, Amazon.com, Desktop, Mobile Web, Mobile App

| 0 | Not present in the 2024 Top Bestsel | ler List |
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New entrant in the 2024 Top Bestseller List

| July 2023 | VS |
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|   | Product  | Brand               | Price   |
|---|--|---------------------|---------|
|   | LANEIGE Lip Sleeping Mask: Nourish & Hydrate with Vitamin C, Antioxidants, 0.7 oz.                                     | Laneige             | \$16.80 |
|   | LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight,<br>Moisturize & Tint with Shea Butter                            | Laneige             | \$12.60 |
|   | Color Wow Dream Coat Supernatural Spray – Multi award winning anti frizz spray   | COLOR WOW           | \$19.60 |
|   | COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz, 100ml,Hydrating Serum for Face with Snail Secretion Filtrate | COSRX               | \$14.50 |
| • | essence   Lash Princess False Lash Effect Mascara   Gluten<br>& Cruelty Free   | essence             | \$3.99  |
|   | Mighty Patch Original from Hero Cosmetics - Hydrocolloid Pimple Patch for Covering Zits and Blemishes,(36 Count)       | Mighty Patch        | \$10.39 |
| • | Grande Cosmetics GrandeLASH-MD Lash Enhancing Serum  | Grande<br>Cosmetics | \$25.20 |
| • | COSRX Snail Mucin 92% Moisturizer 3.52 oz, Daily Repair<br>Face Gel Cream for Dry Skin, Sensitive Skin, (3.52 OZ/100g) | COSRX               | \$10.14 |
|   | Sun Bum Original SPF 50 Sunscreen Spray   Broad Spectrum<br>Moisturizing UVA/UVB Sunscreen with Vitamin E   6 oz       | Sun Bum             | \$12.47 |
| • | Olaplex No. 4 Bond Maintenance Shampoo   | Olaplex             | \$24.00 |
|   |  |                     |         |

|   | Product   | Brand              | Price   |
|---|---|--------------------|---------|
|   | COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz 100ml,Hydrating Serum for Face with Snail Secretion Filtrate | COSRX              | \$9.58  |
| • | BIODANCE Bio-Collagen Real Deep Mask, Hydrating<br>Overnight Hydrogel Mask, Pore Minimizing,34g x4ea                  | Biodance           | \$12.90 |
|   | LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight,<br>Moisturize & Tint with Shea Butter                           | Laneige            | \$15.20 |
|   | LANEIGE Lip Sleeping Mask: Nourish, Hydrate, Vitamin C,<br>Murumuru & Shea Butter, Antioxidants, Flaky, Dry Lips      | Laneige            | \$19.20 |
|   | Mighty Patch Hero Cosmetics Original Patch - Hydrocolloid<br>Acne Pimple Patch for Covering Zits (36 Count)           | Mighty Patch       | \$9.49  |
| • | Dove Body Wash with Pump Deep Moisture For Dry Skin<br>Moisturizing Skin Cleanser with 24hr Renewing30.6 oz           | Dove               | \$5.69  |
| • | Clean Skin Club Clean Towels XL, 100% USDA Biobased Face<br>Towel, Disposable Face Towelette, Makeup Remover50 Ct     | Clean Skin<br>Club | \$12.55 |
|   | Sun Bum Original SPF 50 Sunscreen SprayBroad Spectrum Moisturizing UVA/UVB Sunscreen with Vitamin E   6 oz            | Sun Bum            | \$12.48 |
|   | COLOR WOW Dream Coat Supernatural Spray - Keep Your<br>Hair Frizz-Free and ShinyAnti-Frizz Spray                      | COLOR WOW          | \$22.40 |
| • | NISHEL Travel Toiletry Bag for women, Portable Hanging<br>Organizer for Full-Sized Shampoo, Conditioner,Black         | Nishel             | \$23.99 |

# Consumers stay loyal to their favorite beauty products, as 70% of top products from last year remain on the list, the highest we've seen compared to other categories

#### Top Products from Second Day of Prime Day - Beauty & Personal Care

US, Amazon.com, Desktop, Mobile Web, Mobile App

|  | Not present in | the 2024 | Top Be | stseller List |
|--|----------------|----------|--------|---------------|
|--|----------------|----------|--------|---------------|

New entrant in the 2024 Top Bestseller List

| July 2023 | VS |
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| Product  | Brand  | Price   |
|--|--|---|
| LANEIGE Lip Sleeping Mask: Nourish & Hydrate with Vitamin C, Antioxidants, 0.7 oz.                                     | Laneige  | \$24.00   |
| LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight,<br>Moisturize & Tint with Shea Butter                            | Laneige  | \$18.00   |
| Color Wow Dream Coat Supernatural Spray – Multi award winning anti frizz spray   | COLOR WOW  | \$28.00   |
| COSRX Snail Mucin 92% Moisturizer 3.52 oz, Daily Repair<br>Face Gel Cream for Dry Skin, Sensitive Skin, (3.52 OZ/100g) | COSRX  | \$12.19   |
| COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz, 100ml,Hydrating Serum for Face with Snail Secretion Filtrate | COSRX  | \$14.50   |
| essence   Lash Princess False Lash Effect Mascara   Gluten<br>& Cruelty Free   | essence  | \$4.99  |
| Mighty Patch Original from Hero Cosmetics - Hydrocolloid Pimple Patch for Covering Zits and Blemishes, (36 Count)      | Mighty Patch   | \$11.97   |
| DERMORA 24K Gold Eye Mask – 50 Pairs Eye Gels - Puffy<br>Eyes and Dark Circles Treatments                              | Dermora  | \$24.99   |
| SOL DE JANEIRO Brazilian Bum Bum Cream   | Sol de Janeiro   | \$48.00   |
| Mielle Organics Rosemary Mint Scalp & Hair Strengthening<br>Oil With Biotin & Essential Oils, 2-Fluid Ounces           | Mielle<br>Organics   | \$8.81  |
|  | LANEIGE Lip Sleeping Mask: Nourish & Hydrate with Vitamin C, Antioxidants, 0.7 oz.  LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight, Moisturize & Tint with Shea Butter  Color Wow Dream Coat Supernatural Spray – Multi award winning anti frizz spray  COSRX Snail Mucin 92% Moisturizer 3.52 oz, Daily Repair Face Gel Cream for Dry Skin, Sensitive Skin, (3.52 OZ/10Og)  COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz, 100ml,Hydrating Serum for Face with Snail Secretion Filtrate essence   Lash Princess False Lash Effect Mascara   Gluten & Cruelty Free  Mighty Patch Original from Hero Cosmetics – Hydrocolloid Pimple Patch for Covering Zits and Blemishes, (36 Count)  DERMORA 24K Gold Eye Mask – 50 Pairs Eye Gels – Puffy Eyes and Dark Circles Treatments  SOL DE JANEIRO Brazilian Bum Bum Cream  Mielle Organics Rosemary Mint Scalp & Hair Strengthening | LANEIGE Lip Sleeping Mask: Nourish & Hydrate with Vitamin C, Antioxidants, 0.7 oz.  LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight, Moisturize & Tint with Shea Butter  Color Wow Dream Coat Supernatural Spray – Multi award winning anti frizz spray  COSRX Snail Mucin 92% Moisturizer 3.52 oz, Daily Repair Face Gel Cream for Dry Skin, Sensitive Skin, (3.52 OZ/100g)  COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz, 100ml, Hydrating Serum for Face with Snail Secretion Filtrate essence   Lash Princess False Lash Effect Mascara   Gluten & Cruelty Free  Mighty Patch Original from Hero Cosmetics – Hydrocolloid Pimple Patch for Covering Zits and Blemishes, (36 Count)  DERMORA 24K Gold Eye Mask – 50 Pairs Eye Gels – Puffy Eyes and Dark Circles Treatments  SOL DE JANEIRO Brazilian Bum Bum Cream  Mielle Organics Rosemary Mint Scalp & Hair Strengthening  Mielle |

|   | Product  | Brand          | Price   |
|---|--|----------------|---------|
|   | COSRX Snail Mucin 96% Power Repairing Essence 3.38 fl.oz<br>100ml,Hydrating Serum for Face with Snail Secretion Filtrate | COSRX          | \$9.58  |
|   | LANEIGE Lip Glowy Balm: Hydrate, Glossy, Lightweight,<br>Moisturize & Tint with Shea Butter                              | Laneige        | \$13.30 |
| • | BIODANCE Bio-Collagen Real Deep Mask, Hydrating<br>Overnight Hydrogel Mask, Pore Minimizing,34g x4ea                     | Biodance       | \$12.90 |
|   | LANEIGE Lip Sleeping Mask: Nourish, Hydrate, Vitamin C,<br>Murumuru & Shea Butter, Antioxidants, Flaky, Dry Lips         | Laneige        | \$16.80 |
|   | Mighty Patch Hero Cosmetics Original Patch - Hydrocolloid<br>Acne Pimple Patch for Covering Zits (36 Count)              | Mighty Patch   | \$9.49  |
|   | COLOR WOW Dream Coat Supernatural Spray - Keep Your<br>Hair Frizz-Free and ShinyAnti-Frizz Spray                         | Color Wow      | \$22.40 |
| • | Sun Bum Original SPF 50 Sunscreen SprayBroad Spectrum<br>Moisturizing UVA/UVB Sunscreen with Vitamin E   6 oz            | Sun Bum        | \$12.48 |
|   | essence   Lash Princess False Lash Effect Mascara  <br>Volumizing & Lengthening   Cruelty Free & Paraben Free            | essence        | \$3.99  |
|   | SOL DE JANEIRO Hair & Body Fragrance Mist 240mL/8.1 fl<br>oz.  | Sol de Janeiro | \$32.30 |
| • | Neutrogena Makeup Remover Wipes, Individually Wrapped<br>Daily Face Wipes for Waterproof Makeup, Travel20 Count          | Neutrogena     | \$5.76  |

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